

ARCH EXPRESS COURIER SERVICE VS. EMPLOYEE DRIVERS:

Cost Savings Analysis



Making the switch from employing drivers to using an outsourced courier service isn't an easy decision to make. We understand that there are benefits to keeping the function in-house, such as a perceived higher level of quality control. But did you know that by partnering with the right courier company, you can still keep a close eye on your deliveries and offer the same, if not higher, level of service to your customers—at a reduced cost to your company?

When you choose Arch Express for your delivery needs, that's exactly what you get.

Take a look at the below cost savings analysis from a real Arch Express client who was considering replacing their own employee box truck driver.

Annual Employee Driver Costs:

| | |
|-----------------------------|--------------------|
| Driver Wage | \$26,000.00 |
| Paid Time Off | \$1,000.00 |
| FICA | \$2,065.50 |
| SUTA | \$137.50 |
| FUTA | \$216.00 |
| Health Insurance | \$5,400.00 |
| Workers' Compensation | \$2,578.50 |
| Truck | \$9,500.00 |
| Truck Insurance | \$6,000.00 |
| Diesel | \$6,666.67 |
| Truck Repairs & Maintenance | \$4,000.00 |
| TOTAL | \$63,564.17 |

When this same client switched to Arch Express, their annual delivery spend decreased to **\$49,432.50**.

That's over **22% savings**—not to mention respite from the countless headaches that inherently come with employees (i.e. hiring, training, accidents, employee turnover, etc.).



NOW IT IS YOUR TURN!

Calculate your potential savings!


Below we have put together a chart of expenses you will incur with an employee driver. (There might even be some that we have not accounted for.) What each of those specific amounts are, only you know, but in using an outsourced courier these expenses go away. Take a minute and calculate what you spend on your employee driver.

| | |
|-------------------------------|-----------|
| Driver Wage | \$ |
| Paid Time Off | \$ |
| FICA | \$ |
| SUTA | \$ |
| FUTA | \$ |
| Health Insurance | \$ |
| Workers' Compensation | \$ |
| Cost of Vehicle | \$ |
| Vehicle Insurance | \$ |
| Fuel | \$ |
| Vehicle Repairs & Maintenance | \$ |
| TOTAL | \$ |

When you add up all these expenses, you will find that there could be a significant cost savings for you!

Of course, every scenario is unique; we would be happy to walk you through your own cost savings analysis and discuss any hesitation you may have. Give us a call at **314.989.0100** or email **info@archexpress.net** to learn more.



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